

OLYVENRA

OLYVENRA STRATEGIC GROUP

Company Profile / Capability Statement

Strategic Market Access for Defence, Security,
Technology, Healthcare and Global Industry

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Owner
OLYVENRA LTD
Management

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1. Executive Summary

- OLYVENRA LTD is a UK-registered strategic advisory and market access company supporting organisations that need a credible, compliant and commercially disciplined route into selected international markets.
- The company works across defence and security ecosystems, dual-use and advanced technologies, healthcare, industrial supply chains, digital transformation and international trade.
- OLYVENRA is not positioned as a manufacturer or uncontrolled trader. Its role is to support lawful business development, strategic sourcing, institutional engagement, partner identification and structured commercial representation.

2. Strategic Positioning

- A Strategic Market Access & Defence Business Development Group
- We connect industry, government-facing organisations, suppliers, buyers and technology providers through controlled, documented and relationship-led business development.
- Our positioning combines international market access, commercial intelligence, procurement awareness, compliance-first engagement and long-term partnership building.

3. Core Capabilities

- Defence & security market access and strategic partnership development.
- Aerospace, dual-use technology and advanced manufacturing supply-chain support.
- Government, institutional and public-sector procurement opportunity mapping.
- Distributor, reseller, agent and commercial representative channel development.
- Strategic sourcing, supplier identification and documented procurement support.
- Healthcare, medical supply, OLYMEDICA platform positioning and regulated-sector business development.
- Digital transformation, IT advisory, automation and technology partner identification.
- Corporate documentation, due diligence coordination and controlled engagement workflows.

4. Defence & Security Focus

- OLYVENRA supports companies seeking to understand, access and develop opportunities within defence, security, aerospace and dual-use ecosystems.
- The company can assist with market intelligence, partner mapping, supplier and manufacturer identification, introduction strategy, documentation readiness and government-facing commercial preparation.
- Defence-related or dual-use enquiries are handled through a compliance-first approach. They may require sanctions screening, export-control awareness, product classification, end-use clarification, licensing review and legal advice from qualified professionals.
- OLYVENRA may decline any enquiry that is incomplete, unlawful, unsuitable, high-risk or outside the company's professional scope.

5. How We Work

- 1. Requirement definition - clarify the product, service, market, buyer profile, jurisdiction, urgency and documentation level.
- 2. Qualification - review counterparty credibility, purpose, ownership information, sensitivity and risk indicators.
- 3. Market and partner mapping - identify realistic access routes, potential partners, institutional channels and procurement pathways.
- 4. Controlled engagement - manage introductions, documentation exchange, follow-up and commercial communication with professional discipline.
- 5. Long-term development - support partnership continuity, opportunity tracking, relationship management and expansion planning.

6. Corporate Credentials

- UK registered company: OLYVENRA LTD / Company No. 17227691
- Registered office: 71-75 Shelton Street, Covent Garden, London WC2H 9JQ, United Kingdom
- SAM.gov UEI: PJL9G1GFZA24 | NCAGE: U2J37 | UNGM: 1229457 | D-U-N-S: 234844385
- ICO reference: ZC160833 | Email: info@olyvenra.com | Web: olyvenra.com

7. Compliance and Governance

- OLYVENRA applies a proportionate, risk-based approach to engagements involving sensitive sectors, controlled requirements, dual-use technologies, institutional buyers or cross-border trade.
- The company does not treat defence-related, sanctions-sensitive or high-risk requests as ordinary commercial enquiries. Documentation, approval and due diligence standards may be required before any substantive engagement.
- Commercial agreements, fee schedules, commission wording, non-circumvention terms, business continuity materials and sensitive operating documents are controlled documents and are not public downloads.

8. Who We Support

- Manufacturers and product owners seeking international market entry or representation.
- Defence, security, aerospace and dual-use technology companies requiring partner development or market access support.
- Healthcare, medical and regulated-sector businesses requiring credible commercial channels.
- Technology providers requiring IT, digital, automation or implementation partner pathways.
- Buyers, institutions and procurement teams requiring reliable supplier identification and structured sourcing support.

9. Why OLYVENRA

- UK corporate presence with a professional, internationally oriented structure.
- Cross-sector capability spanning defence, technology, healthcare, industry and trade.
- Compliance-aware engagement model for controlled or sensitive requirements.
- Practical market access approach focused on measurable commercial outcomes.
- Strategic network development rather than one-off introductions.

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